

TOTAL SAFETY

The Best Minds in the Business!

Industrial Safety Services



**The OSHA
Office of
Regulatory
Affairs notes
that each single
U.S. dollar
invested in
safety nets a
\$4 to \$6 return
on investment.**



Total Focus

Want only the smartest safety programs, products and services in the industry? At Total Safety, we've assembled the best minds in the business. And we're ready to put them to work for you and your specific safety needs, no matter how big or small.

We share a single focus: The safe well-being of workers worldwide. It's this focus, and an integrated infrastructure of people, processes and solutions, that you can leverage to realize the ultimate in safety performance and value.

Total Safety has recently combined its domestic industrial activities with Well Safe, Inc. The combination of these two respected companies and their management and employee teams will allow us to provide you with more options, expertise and services than ever.



Industrial Capabilities

When it comes to the ultimate in safety performance, Total Safety has you covered. Don't waste your time with safety providers who either don't know your business or can't deliver the quality and breadth it takes to get the most from your budget. Let Total Safety provide smart solutions for:

- ◆ *Turnaround safety support*
- ◆ *In-Plant Service Centers (IPSCs)*
- ◆ *Safety equipment inspection and maintenance support*
- ◆ *Safety equipment service, rental and sales*
- ◆ *Safety training and consulting*
- ◆ *Fire equipment service and sales*
- ◆ *Engineered system design and development*



Don't Take Good Tools for Granted



Not long ago, the common canary was the industrial world's preferred detection device for harmful emissions—and work areas for many types of workers were not well lit, especially in places like coal mines. In 1914, two engineers from the Bureau of Mines took on the task of improving safety technology—founding the Mine Safety Appliances Company. The company worked with inventor Thomas Edison to develop the electric cap lamp (something Edison called his most humanitarian achievement), and eventually engineered breakthroughs in emissions detection technology that allowed canaries to quit their day jobs.



Integrated Solutions

Turnaround Safety Support

Total Safety can help your next turnaround maintain safety compliance, yet not sacrifice precious downtime minutes.

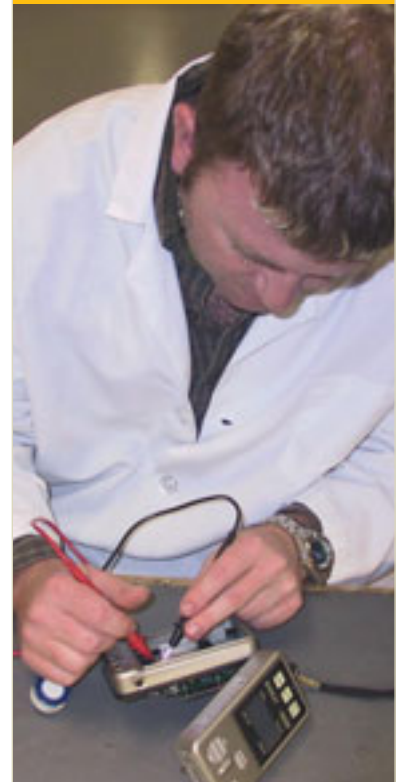
Through innovative business processes and proven best practices, we can deliver the ultimate in turnaround safety including:

- ◆ *Safety equipment rental and sales*
 - ◆ *Respiratory protection, gas detection, fall protection, communications and more*
 - ◆ *Grade D breathing air services*
 - ◆ *On-site technicians to support the issue, maintenance, calibration, cleaning and tracking of equipment*
 - ◆ *Respiratory fit testing and PFTs*
 - ◆ *Safety Supplies (PPE)*
- ◆ *Professional safety personnel*
 - ◆ *Safety overseers*
 - ◆ *Confined space entry attendants*
 - ◆ *Bottle watch*
 - ◆ *Rescue technicians*
 - ◆ *Safety technicians*
- ◆ *Tracking of equipment and asset management*
 - ◆ *Daily rental equipment usage*
 - ◆ *Outstanding issue report*
 - ◆ *Equipment utilization*
 - ◆ *Rental equipment usage by owner and contractor*
 - ◆ *Daily/project billing reports*

All rental safety equipment is serviced and maintained on-site to meet all regulatory and manufacturers' specifications.

Professional Staffing & Instruction

We provide trained technicians to service, issue and track safety rental equipment on-site



Total Safety provides In-Plant Service Centers for some of the best names in the business, including:

- ◆ *ExxonMobil*
- ◆ *BP*
- ◆ *Valero Refining*
- ◆ *Formosa Chemical*
- ◆ *Rohm & Haas*
- ◆ *Lyondell*
- ◆ *ConocoPhillips*
- ◆ *Marathon Refining Corporation*

In-Plant Service Centers (IPSCs)

Certain facility demands dictate deployment of a Total Safety staffed facility inside your gates. This option keeps response time down, equipment availability up, and overall safety costs under control—providing everything from staffing and training to asset management and equipment service and inspection. We maintain IPSCs around the world for industrial leaders such as ExxonMobil, BP, Rohm & Haas, Valero, Marathon and ConocoPhillips. Contact your Total Safety representative to help determine if this is the right option for you.

Our On-Site Service Centers provide huge savings and instant availability, acting as a full-service branch of Total Safety right in your facility. Get all of the services, but at a fraction of the time and expense. These facilities can provide:

- ◆ *Respiratory protection rentals, repairs, inspections, testing and sales*
- ◆ *Portable instrument rentals, repairs, inspections calibrations and sales*
- ◆ *Fire protection equipment service, inspection and sales*
- ◆ *Professional safety staffing, training and consulting*
- ◆ *Specialized safety equipment rentals and sales*
- ◆ *Asset management programs*
- ◆ *Engineered system design and development*



Full Scale Support

Total Safety provides comprehensive support for any safety-related issue affecting your industrial facility. And we're on call 24 hours a day, seven days a week. From standard training programs to ensuring compliance of multi-unit facilities in any part of the world, you can count on Total Safety for comprehensive, competent safety-related support each and every time. We service:

- ◆ *Refining*
- ◆ *Chemical and petrochemical*
- ◆ *Power generation*
- ◆ *Pulp and paper*
- ◆ *Gas processing*
- ◆ *Process manufacturing*
- ◆ *Heavy manufacturing*
- ◆ *Mining*

Programs

Total Safety supports your facility by custom-engineering programs that do more than meet minimum regulatory requirements. We look at the big picture to help you optimize your safety and business performance through:

- ◆ *Training that really works*
- ◆ *Safety management systems*
- ◆ *Compliance auditing*
- ◆ *Preventive maintenance*
- ◆ *Total or partial safety outsourcing*

Anyone can give you a piece of the puzzle. But Total Safety brings it all together to leverage your safety budget and deliver unbeatable safety performance on any safety initiative at your facility, big or small.

Sharing powerful safety innovations.

From petrochemicals to steel, Total Safety has spent decades building an intellectual asset base that cross-pollinates safety innovations from a variety of industrial environments.

This methodical aggregation of best practices ensures that your industrial facility gets the most innovative and cost-effective solutions available.



Total Safety Helps Keep Our Plant Safe and Solvent

To keep our edge as one of the top U.S. refining companies, we need partners like Total Safety playing an active and integrated role in contributing to the current and future safety, health and well-being of our employees, contractors and operations.

From turnaround services to on-site product delivery, maintenance and repair through In-Plant Service Centers, Total Safety has delivered innovative strategies and support directly resulting in safer operations and improved efficiencies, as well as significant savings.

*Corporate Safety Director
Fortune 50 Energy Company*

Full-Service Fire Coverage

Total Safety delivers comprehensive coverage, support and consultation for any industrial fire safety need, including:

- ◆ *Engineering and design services*
- ◆ *Turnkey and custom installation*
- ◆ *Service, inspection and record-keeping*
- ◆ *Assistance with codes and regulations*
- ◆ *Training on all aspects of fire safety and equipment*

Trust the best minds in the business to be your full-service provider of design, installation, optimization and maintenance of every type of:

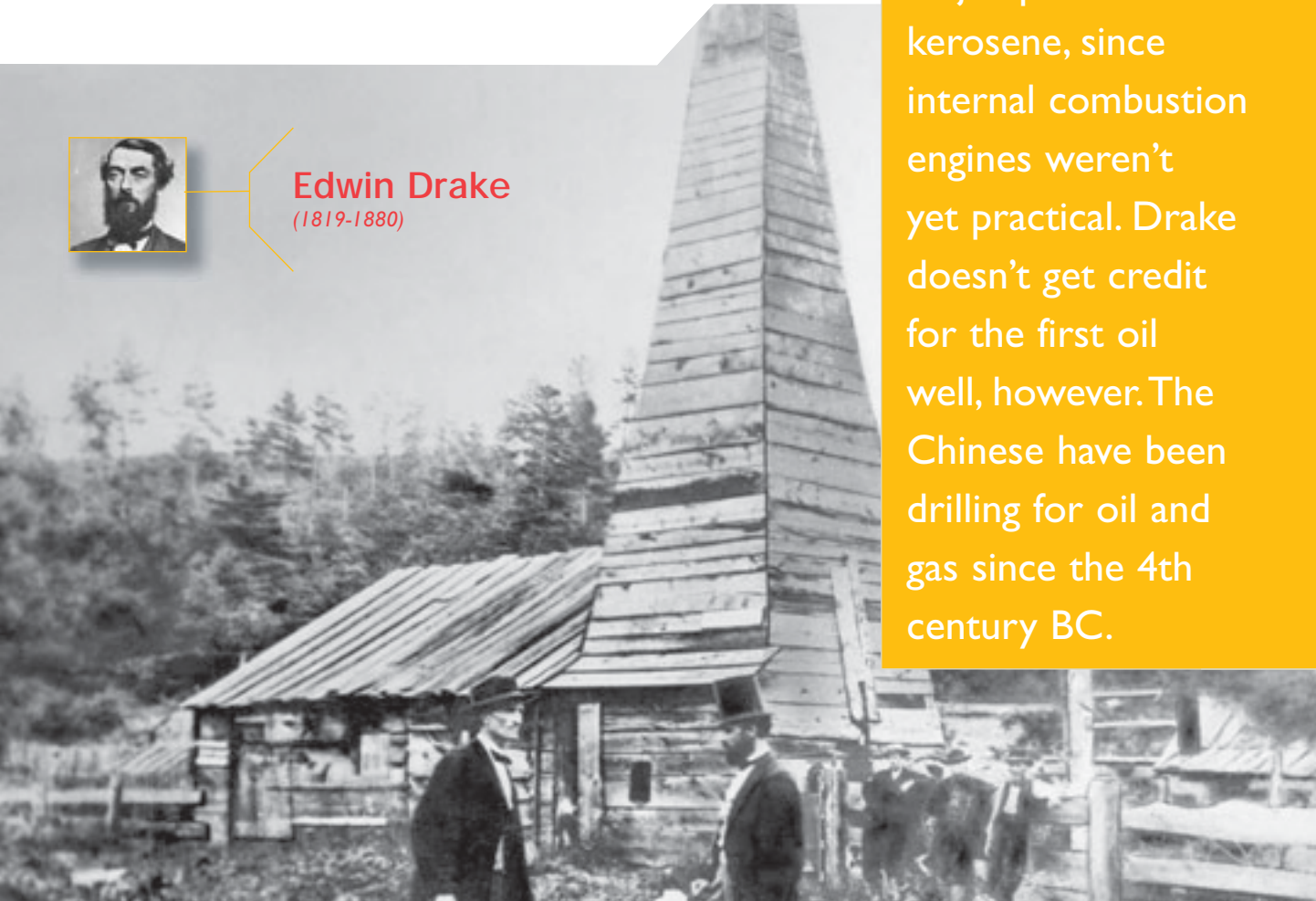
- ◆ *Alarm and detection system*
- ◆ *Special hazard system*
- ◆ *Water-based system and fire pump*



Edwin Drake
(1819-1880)

Petroleum from the Past

The first contemporary petroleum refinery was built in 1861 as a result of Edwin Drake's historic well outside of Titusville, Pennsylvania. Its major product was kerosene, since internal combustion engines weren't yet practical. Drake doesn't get credit for the first oil well, however. The Chinese have been drilling for oil and gas since the 4th century BC.



Total Capabilities

According to the National Safety Council, the Top 10 most frequently cited areas of serious OSHA violation for 2004 were (in order of frequency):

1. Scaffolding
2. Hazard communication
3. Fall protection
4. Lockout/tagout
5. Respiratory protection
6. Electrical - wiring
7. Machine guarding
8. Powered industrial trucks
9. Mechanical power transmission
10. Ladders



Processes

Show employees—as well as investors, vendors and board members—that you’re doing everything you can to protect them by using Total Safety as your preferred safety provider. We bring both unsurpassed safety expertise and a solid understanding of industrial operations to the table through our expert provision of:

- ◆ *Inspection and maintenance services*
- ◆ *Instrumentation and respiratory repair, service, rental and sales*
- ◆ *Standard and specialty safety training classes*
- ◆ *Compliance consulting*
- ◆ *Emergency rescue and crisis avoidance*

Some of the biggest names in industry benefit from our decades spent perfecting best-practice service delivery processes in each of these areas.

People

Both in-house and in the field, Total Safety prides itself in hiring only the best—and making them even better! Through intense training, progressive management and pride in our work, we ensure that you’ll consistently work with only the best during your next Total Safety project. Our staff:

- ◆ *Stays at the forefront of the latest industry regulations, safety issues, business processes and technical innovations*
- ◆ *Drives industry-wide initiatives through leadership in trade associations*
- ◆ *Provides nothing less than brilliant performance every time, whether performing a complex audit or simply returning a phone call*

Total Coverage

Get Local Service

Executing from service and distribution centers around the world, we deliver global capabilities—but with a granular focus. From the Gulf of Mexico to the Gulf of Oman, there isn't a single point on the globe that can't get superior, integrated safety support from the best minds in the business.

Get the Best Products and Value

Because of our leadership position in the industry, we can offer you an unsurpassed selection of industrial safety products from the world's top manufacturers—including every imaginable type of certified service and support.

At Total Safety, the best minds in the business don't just perform at your work site—they perform at ours, too. Whether on site or manning the phones, our staff goes out of its way to connect you with credible expertise, accurate information, effective solutions and reliable service without your having to make several phone calls or explain your plant's situation over and over again.



Now's the Time to Tap the Best Minds in the Business



Global Resources, Local Reach.

Wherever your facility, Total Safety can have the assets in place to serve your safety needs effectively and economically. From Europe and America to Africa and the Middle East we've invested in ensuring that your plant gets total coverage no matter your locale.

Don't settle for a second-rate safety partner. Contact Total Safety for total coverage and total peace of mind. Focused solely on the safe well-being of workers worldwide, and experienced in delivering performance through innovation, Total Safety has proven itself time and again as the world's leading safety services provider.

The next step is yours. For more information on any of our safety training programs or services, contact your Total Safety representative today. Or, visit our website at **www.totalsafety.com**.

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713-785-1450

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800-332-0435

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Toronto, ON
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Total Safety is the world's leading provider of integrated safety strategies and the products necessary to support them. With more than 40 offices worldwide from Africa to the Americas, we stand committed to Ensuring the Safe Well-being of Workers Worldwide.

TOTALSAFETY